

Highlights from the 2016 Certified Organic Survey: Ohio in Context



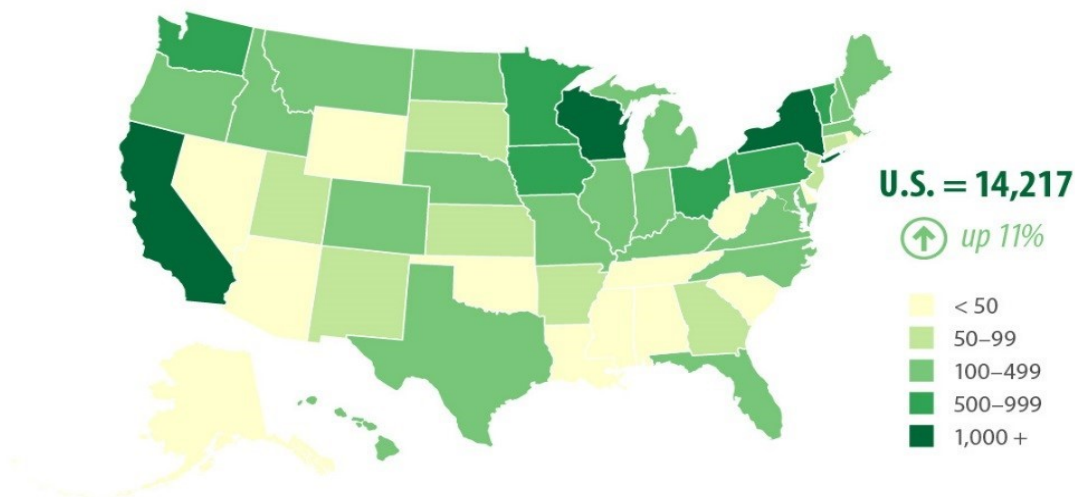
Conducted by the U.S. Department of Agriculture National Agricultural Statistics Service (USDA NASS), the 2016 Certified Organic Survey is a census of all certified organic farms and ranches. The 2016 data, as well as results of previous NASS organic surveys, are available at www.nass.usda.gov/organics.

Key National Findings from the 2016 Certified Organic Survey

- ◆ In 2016, there were **14,217** certified organic farms in the U.S., an increase of **11%** since 2015.
- ◆ Those farms produced and sold more than **\$7.6 billion** in organic commodities, up **23%** from 2015.
- ◆ More than **5 million** acres of land was certified organic in 2016, up **15%** from the previous year.
- ◆ Of the \$7.6 billion in organic sales, \$4.2 billion came from organic crops, \$2.2 billion from organic livestock and poultry products, and \$1.2 billion from livestock and poultry.

Number of Certified Organic Farms by State, 2016

California continues to lead in certified farms with more than 2,700, up 3% from 2015



Source: USDA NASS 2016 Certified Organic Survey



United States Department of Agriculture
National Agricultural Statistics Service

Find out more at www.nass.usda.gov

Top Selling U.S. Organic Commodities in 2016

Milk – \$1.4 billion, up 18%

Eggs – \$816 million, up 11%

Broiler Chickens – \$750 million, up 78%

Apples – \$327 million, up 8%

Lettuce – \$277 million, up 6%

Top 10 States by Number of Certified Organic Farms, with Sales				
State	2016			Changes in Sales 2016/2015
	Operations	Total Organic Sales	Average Sales Per Farm	
	<i>number</i>	<i>million dollars</i>	<i>thousand dollars</i>	<i>percent</i>
California	2,713	2,889.20	1,070	19
Wisconsin	1,276	255.5	205	15
New York	1,059	215.9	213	-2
Pennsylvania	803	659.6	852	99
Iowa	732	131.2	183	9
Washington	677	636.2	954	2
Ohio	575	101.2	179	31
Vermont	556	127.1	231	17
Minnesota	545	106.5	199	16
Maine	494	65.6	141	37
United States	14,217	7,553.90	541	23

Ohio Stands Out in Organic Sales and Production

Since 2015:

- ◆ Ohio's organic sales increased by more than 30%.
- ◆ The number of organic farms in Ohio is up 24%
- ◆ Organic cropland acreage grew by 11%.

Ohio Rankings

- ◆ #7 in the number of organic farms (up from 8th in 2015)
- ◆ #5 in the number of organic dairy farms
- ◆ #9 in organic milk sales
- ◆ #5 in the number of organic field crop farms
- ◆ #4 in the number of organic corn farms
- ◆ #4 in the number of organic soybean farms
- ◆ #3 in the number of organic winter wheat farms
- ◆ #8 in the number of organic egg and layer farms
- ◆ #8 in organic egg sales
- ◆ #1 in the number of organic spelt farms
- ◆ #4 in organic spelt sales

Ohio Certified Organic Production in Context

	<u>Ohio</u>	<u>U.S.</u>
Number of farms	575	14,217
Organic cropland (acres)	54,177	2,714,498
Pasture/rangeland (acres)	*	2,304,998
Land owned (acres)	48,355	2,322,418
Land rented from others (acres)	*	2,748,105
<u>Organic vegetables</u>		
Number of farms	93	3,121
Acreage	473	186,178
Value	\$4,513,731	\$1,644,431,203
<u>All field crops</u>		
Number of farms	468	7,403
Acreage	45,740	762,613,158
Value	\$16,412,867	\$762,613,158
<u>Corn for grain or seed</u>		
Number of farms	288	3,275
Acreage	9,105	213,934
Value	\$5,443,219	\$163,877,756
<u>Soybeans</u>		
Number of farms	168	1,748
Acreage	7,488	124,591
Value	\$4,564,252	\$78,490,532
<u>Milk from cows</u>		
Number of farms	212	2,531
Quantity (pounds)	119,264,078	4,034,989,843
Value	\$41,858,748	\$1,385,789,843
<u>Chicken eggs</u>		
Number of farms	27	78
Value	\$22,167,801	\$815,881,254

* These numbers were withheld by USDA to avoid disclosing individual farms' data.

The 2016 survey data did not include the amount of acreage transitioning to organic production, operator demographics, marketing practices, or crop loss due to presence of genetically engineered material. According to USDA NASS, 65% of farms responded to the 2016 survey.